


[Home](#) | [Contact Us](#) | [Login](#)
National Collegiate Inventors
& Innovators Alliance

SCHEDULE


AI2V 1: Waltham, MA 8/1-4
 AI2V 2: Urbana, IL 9/9-12
 Southfield, MI - 9/28
 Kansas City, MO - 9/29
 St. Paul, MN - 10/6
 Fargo-Moorehead, MN - 10/12
 Orlando, FL - 11/2


[About Us](#)
[Events](#)
[Resources](#)
[Archives](#)
[Purchase the I2V
Participant Guide](#)
[Read our Weblog](#)
[Contact I2V](#)

MADE POSSIBLE BY:


 Ewing Marion
KAUFFMAN
 Foundation

ARCHIVES - 2005
UMASS-Dartmouth: 2005 Speakers

To learn more about our speakers, simply click on any name.

[Michael H. Bunis](#)
[Robert J. Crowley](#)
[Michael P. Griffin](#)
[Gabrielle Bridenbaugh Jenkins](#)
[Robert B. Lamkin](#)
[Richard "Chip" Morse](#)
[Eileen Peacock - Ph.D.](#)
[Stefan Pagacik](#)
[Frank van Mierlo](#)
[Ronald Unterman, PhD](#)

Michael H. Bunis

Michael is an attorney with Fish & Richardson P.C. He specializes in business and intellectual property litigation and the negotiation of complex licensing agreements. Mr. Bunis has extensive experience with the internet, new media, and software businesses. He was previously with Terra Lycos (2000-2004) as Deputy General Counsel, Senior Director of Global Mergers & Acquisitions, and Director of Finance and Administration. While at Terra Lycos, Mr. Bunis negotiated numerous multi-million dollar software licensing agreements and other vendor infrastructure agreements.

[Back to Top](#)
Robert J. Crowley

Mr. Crowley has been associated with MTDC since its inception in 1978, and was elected President of MTDC in November, 2002. Prior to that, he was its Executive Vice President and Chief Investment Officer. Mr. Crowley is one of the most experienced venture capital investors in early-stage technology companies in the region. He is a key member of the team that built the success of MTDC.

Mr. Crowley is a former Chairman of the MIT Enterprise Forum, which is the leading university/business partnership designed to nurture entrepreneurship among technologists. He is also a former Chairman of the Smaller Business Association of New England (SBANE). He currently serves as Chairman of SBANE's Educational Center. He is also a Director of National Small Business United (NSBU), a Washington, D.C. small business advocacy group. He is a past director of a number of former MTDC portfolio companies including Optical Micro Systems, Inc. Aspen Technology, Inc., MultiLink, Inc., Pacer Infotech, Inc., and Endogen, Inc.

Mr. Crowley has spent most of his professional life in finance, initially as a commercial lender with Shawmut Bank and then as President of the Neponset Valley Bank & Trust Company, and, for the last 25 years, as a venture capital investor with MTDC. He earned a BA from Fairfield University and an MBA from Boston College.

[Back to Top](#)
Michael P. Griffin

Mr. Griffin is a graduate of Providence College (BS 1980) and Bryant University (formerly Bryant College) (MBA 1982). Since 1986, Mike has taught in the Accounting and Finance Department, Charlton College of Business at the University of Massachusetts Dartmouth.

He is a Certified Management Accountant (CMA) and a Certified Financial Manager (CFM), both designations are awarded by the Institute of Management Accountants. In addition, Michael holds the Chartered Financial Consultant (ChFC) designation from the American College and is a member of the Association of Certified Fraud Examiners.

Mr. Griffin is the author of many business books and has developed several software packages both for commercial and academic use; including OfficeReady Business Plans published by TemplateZone.com. He also has consulting experience in the area of business plan writing.

[Back to Top](#)

Gabrielle Bridenbaugh Jenkins

Gabrielle is the founder and President of Bridenbaugh Partners. Bridenbaugh Partners helps companies maximize their return on their biggest investment, their people, utilizing such tools as consulting, behavior and value assessments, job analysis, training and development. Gabrielle is a business professional with diverse experience in Fortune 500 and entrepreneurial environments in public and privately held organizations spanning the retail, supply chain, manufacturing, software and financial services industries. For 9 years, Gabrielle served as member of the Senior Management team of a privately held wholesale distributor. During her tenure, the company's revenue size grew from \$90 million to \$380 million with a growth in employment of 225 to over 600. Her expertise is in leadership growth and maximizing employee ROI. She specializes in working with small to medium sized growing businesses.

[Back to Top](#)

Robert B. Lamkin

Robert (Bob) Lamkin joined TVM as a venture partner in October 2000. He is providing valuable strategic and tactical sales advice to several of TVM's portfolio companies worldwide and serves on the board of ClearCube Technology. Before joining TVM Mr. Lamkin was Vice President of Worldwide Sales for Agere, Inc. which was acquired by Lucent Microelectronics. Mr. Lamkin also held the position of Vice President of World Wide Sales at VideoServer, Inc and Vice President of North American Sales for Compaq Computers' Network Access Communications Division. His previous positions include Vice President of Sales and Strategic Partnerships for Microcom (prior to its acquisition by Compaq), C.O.O. of TerraLogics, Inc., and Vice President, Sales, Marketing, Consulting and Education Services for Symbolics, Inc. Mr. Lamkin's early career included positions at Digital Equipment Corporation and Wang Laboratories domestically and abroad.

He has studied electrical engineering at Northeastern University, earned his bachelor's degree in education at the State College in Salem, Massachusetts, and attended Northeastern University's Graduate School of Education and Boston College Graduate School of Management. Mr. Lamkin is author of the book "How to Beat Your Quota: A Guide to Professional Selling" published by the American Management Association

[Back to Top](#)

Richard "Chip" Morse

Chip is the Chairman of the C-Tech Group, LLC and has recently become Of Counsel to Morse, Barnes-Brown & Pendleton, a 25 lawyer business and technology law firm in Waltham, which he founded in 1993. He has 35 years of experience advising public and privately held companies on the legal, business and financial aspects of a wide range of domestic and international business transactions, including financing alternatives, venture capital funding, mergers and acquisitions, management buyouts, strategic alliances and joint ventures.

He is on the Board of Directors of Lexia Learning Systems and the Board of Advisors of Azimuth Networks and several other privately held companies and Boston Private Bank & Trust Company. He is also a Director of the Cape Cod Technology Council and a Trustee of the Woods Hole Oceanographic Institution and The Coalition for Buzzards Bay. He was graduated from Princeton University with a degree in Economics and received his J.D. degree from Boston University School of Law.

[Back to Top](#)

Eileen Peacock - Ph.D. (University of Birmingham, England), CPA, CMA

Dr. Eileen Peacock is the Dean of the Charlton College of Business. Prior to joining the University of Massachusetts Dartmouth in August 2004, she served as the Associate Dean and Professor of Accounting in the School of Business at Oakland University. She obtained her Ph.D. from the University of Birmingham, England. Her teaching interests are in managerial and cost accounting, and cost management. Her research interests lie with curriculum development, managerial accounting including activity based costing, behavioral aspects of accounting, and IT justification. Professor Peacock's interest in curriculum development led to the procurement of an \$80,000 grant to integrate technology into accounting programs.

She has published in a variety of journals and magazines including The Journal of Information Systems, The British Accounting Review, Review of Business Information Systems, Internal Auditing, Journal of Cost Management, Journal of International Accounting, Auditing and Taxation, Database and Management Accounting.

During her time at Oakland University she held the positions of Interim Dean and Chairperson of the Department of Accounting and Finance. In addition, Professor Peacock was a member of AACSB, Candidacy Committee and served on the Accounting Accreditation Committee. She has been a member of several accreditation teams, and has worked as accreditation advisor to a number of schools. Her other professional service is with the Institute of Management Accountants (IMA) having held local, regional, and national positions. Currently she is a member of Committee on Academic Relations.

She also serves as VP Accreditation for APLG, a AAA section group for leaders of accounting programs.

[Back to Top](#)

Stefan Pagacik

Mr. Pagacik is the CEO of the C-Tech Group LLC. His career and entrepreneurial experience has bridged several industries including media and entertainment, software/IT and technology consulting. He assisted the founders of Salesnet.com with initial funding and strategy (the company has since raised over \$30M in venture capital) and successfully built the software division of Adams Media Corporation to 27 employees and over nine products sold in commercial and government channels. In addition, he opened the Boston office of a Chicago IT consulting firm (Eclipse Information Systems) that was later acquired by a Washington, D.C consulting firm (Century Services). He recently co-founded an angel investment group (Bay Angels, LLC) that invests in early stage technology companies on Cape Cod. He has also recently started a privately held executive coaching and consulting practice (YourEntreCoach) focusing on small to mid-size companies in technology, retail and professional services and is developing a private-public initiative for a Technology Entrepreneurship and Commercialization Center on Cape Cod. He has a BA in English from Harvard and an MBA from Suffolk University. He also completed an Executive Marketing Management Program at the Amos Tuck School at Dartmouth College.

[Back to Top](#)

Frank van Mierlo

Frank is one of the engineers that founded Bluefin Robotics Corporation in 1997. He is currently Bluefin's president.

Before Bluefin's start up, Frank had a variety of technical and commercial management positions at Raychem. From 1988 to 1996, he was responsible for rapid product development and innovative market research. During this time, he managed an international team and implemented product rationalization, developed and introduced 14 new products, eliminated 100 plus references, cut cost by k\$500 annually, reduced inventory by k\$350, and resolved a ten million-dollar damage claim from JGC (Japanese).

Previous to working at Raychem, he was employed at Shell. Between 1983 to 1987, Frank worked at Shell Oman as an operation engineer where he was responsible for the technical planning of three drilling rigs, each having an annual budget of 20 million dollars, with 7 field engineers under his supervision. At Shell California, Frank initiated and developed an innovation for which world-wide patents were granted.

In 1988 Frank received his Master of Business Administration from INSEAD.

In 1983 he received his Master of Science in Mechanical Engineering from Stanford, and in 1982 Mr. van Mierlo graduated with a Bachelor of Science in Mechanical Engineering from MIT. He is fluent in Dutch and English, and has a working knowledge of French and German.

Over the years Frank has continually received strong support from his wife, Ruth, and his two boys Vincent and Martin.

[Back to Top](#)

Ronald Unterman, PhD

Dr. Unterman is Managing Director of the Slater Technology Fund, established in 1997 to accelerate the transfer of ideas and scientific concepts from Rhode Island's entrepreneurs and research institutions into new technology businesses. The Fund supports startup ventures by helping them to convert promising innovations into marketable products, through technology transfer, seed funding, business services, strategic partnerships and collaborations, and finally to access institutional capital for future growth. Dr. Unterman's area of focus is Marine, Energy, & Environmental Technologies. Slater Fund sectors also include: BioMedical Technologies; Information Technologies; and Design & Manufacturing.

Prior to joining the Slater Fund, Dr. Unterman served as Senior Vice President, Technology Development, and Chief Scientific Officer at Envirogen, Inc., an environmental biotechnology company he co-founded. Envirogen grew to become the leading public company in the business of microbial destruction of toxic pollutants, prior to being sold to Shaw Environmental. Dr. Unterman was also a founding Board member of About.com, an internet start-up company that created the first information network to integrate the power of the internet with human "guides." About.com was the fifth most visited web property and was first among news, information and entertainment sites. In his role as Director, Dr. Unterman helped direct the company's growth from inception through IPO, to 600 employees, and its ultimate sale to Primedia (resold to The New York Times in 2005). Prior to launching Envirogen, Dr. Unterman was a staff scientist and later manager of the Environmental Technology Program at General Electric's Corporate R&D Center in New York. Dr. Unterman holds a Ph.D. in Biochemistry from Columbia University and a B.A. in Biology from Haverford College.

[Back to Top](#)

[<Back to workshop](#)