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National Collegiate Inventors
& Innovators Alliance



SCHEDULE



AI2V 1: Waltham, MA - 8/1-4
AI2V 2: Urbana, IL - 9/9-12
Southfield, MI - 9/28
Kansas City, MO - 9/29
St. Paul, MN - 10/6
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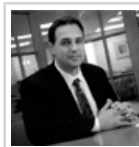
I2V Maine: Speaker Profiles

Save the Date!

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More speaker profiles are on the way!

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Leonard Agneta, Center for Law and Innovation

Mr. Agneta teaches practical aspects of intellectual property and technology transfer law to students within the Center for Law and Innovation. He contributes to the many public functions of the Center in his capacity as director of the Maine Patent Program.

Prior to moving to Maine, Mr. Agneta and his family resided in Omaha, Nebraska where he coordinated the technology transfer activities of the University of Nebraska Medical Center. As director of the UNMC Intellectual Property Office, Mr. Agneta supported the expansion of UNMC's patent portfolio as he transformed its technology licensing. He established much of the Medical Center's intellectual property framework and chaired several interdisciplinary committees responsible for administering technology transfer. Mr. Agneta's previous work with law students included an uncommon legal intern program he established with Creighton University School of Law which has helped place numerous highly trained patent and technology transfer attorneys. In addition to facilitating the commercialization of UNMC's intellectual property, Mr. Agneta advanced university policy and performed as legal counsel to the University of Nebraska in the areas of intellectual property, technology transfer, contract administration, and university law.

Mr. Agneta was raised in Mahopac, N.Y. and lived for many years in the arid Southwest. He began his professional careers as a clinical laboratory scientist and patent attorney in Albuquerque, New Mexico. He received his law degree in 1998 from the University of New Mexico School of Law and his B.S. in Medical Technology from the University of New Mexico College of Medicine. He is a member of the

National Association of University Attorneys, the American Intellectual Property Law Association and the Association of University Technology Managers.

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Walter Beinecke, Brook Venture Partners

Mr. Beinecke is a Partner of Brook Venture Fund II, L.P. where he is active in the firm's investing activity and, drawing on his extensive operating background particularly in the area of business development and digital marketing, he provides portfolio companies with advice in sales & strategic business development strategy. Prior to joining Brook Mr. Beinecke has served as CEO, President, and EVP of seed and expansion stage companies, from inception to \$50 million/year in revenue. During the last 20 years he has invested as a principal and, as a syndicate manager he has raised over \$100 million for 6 expansion stage private companies, where he played the founding and/or senior leadership role.

EXPERIENCE: Before joining Brook Walter served as President of RewardsNow, Inc, which provides database marketing and CRM services to debit and credit card issuers nationwide. During his tenure the company grew to its highest revenue, tripling sales during the period. Prior to that Walter served as President of Affinity Marketing Group (AMG), based in Wellesley, MA. AMG sponsors, launches, and invests in co-branded and affinity credit card portfolios.

Walter also served as CEO of subsidiary, S&H Partners, and also acted in a support and consulting role to the associated SBIC, Venture Capital Fund of New England. Prior to that Walter was founder and Executive VP of S&H Greenpoints of Del Ray Beach, FL and New York, NY. Walter acquired the 108 year old Sperry & Hutchinson Company, raised more than \$50 million of private equity, recruited the senior management team, and subsequently acquired the leading retail database services company, Xinetix, Inc and combined that with S&H. While there he managed the combined operations and led its growth from \$4 million/year to more than \$35 million/year. Prior to that Walter was President and CEO of Biological Technologies International, Inc. of Manchester, MA, where he managed the company, doubling its revenue in the period before selling the company to Magellan Technologies two years after the initial investment. Before that Walter advised the management of GI Plastek, Inc on the buyout from its former parent company, Walco Inc, after which he was responsible for new business development activity, growing its sales from \$35 to \$45 million over two years.

BOARD SEATS: Walter serves on the boards of S&H Greenpoints, Inc., RewardsNow, Inc., WA Wilde Company and Anodyne Health Partners. He also serves on a number of not-for profit boards, including Brookwood School and the Osceola Foundation.

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Betsy Biemann, Maine Technology Institute

In January of 2005, Betsy Biemann was appointed by Governor John Baldacci to head the Maine Technology Institute. The Institute's purpose is to support entrepreneurs in the State's seven targeted technology sectors to bring innovations to market and create jobs for Maine residents.

Betsy joined the Maine Technology Institute after serving as Associate Director of the Working Communities program at The Rockefeller Foundation in New York City. There she led the Foundation's program expanding access to skills training and employment in the United States. She also oversaw Rockefeller's equity investments in community development venture capital funds and below-market loans to social enterprises that furthered the program's goals.

Betsy joined Rockefeller's staff in 1996, after working in the field of international development for ten years, principally in Africa and Latin America. Her prior experience included work as a program officer with The Synergos Institute and consultancies with the World Bank, UNICEF and other foundations and nonprofit organizations. She earned a bachelor's degree in biology and the history of science from Harvard University, a master's degree in public policy from Princeton University, and certificates from the National Venture Capital Association's Venture Capital Institute and Stanford Business School.

Betsy is married to Sean Callahan, a journalist and former media executive, and has two children.

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Chris A. Caseiro, Partner, Verrill Dana

Chris A. Caseiro is a Partner in the Intellectual Property Group at Verrill Dana, resident in the firm's Portland office. He represents individuals and companies in establishing, evaluating, maintaining, licensing and enforcing patent rights in inventions in a variety of technical fields. He received his undergraduate degree in chemical engineering from the University of Connecticut in 1981 and his J.D. from Franklin Pierce Law Center in 1991. He also has completed extensive course work in electrical engineering at the University of Southern Maine.

Chris has more than 14 years of experience in the intellectual property field. His experience includes serving as the sole intellectual property attorney for Enterasys Networks of Andover, Massachusetts,

where he managed a portfolio of nearly 800 US and foreign patents and patent applications. He was also responsible for inbound software licensing, patent licensing, joint development agreements, and dispute matters involving intellectual property. He continues to represent Enterasys in its patent matters.

Chris has helped inventors obtain patents for many different types of inventions, including medical devices, networking systems, semiconductor circuits and fabrication, polymeric materials and fabrication, chemical compositions, fluid measurement calibration systems, high-temperature fluid transfer systems, water treatment systems, magnetic levitation systems, surface acoustic wave systems, mapping software, and business methods.

Chris has assisted invention owners in licensing and enforcing their patent rights. He has successfully negotiated license agreements on behalf of individual inventors and corporate clients, in some cases helping these clients license their inventions to Fortune 500 companies. He has represented patent owners and alleged infringers in patent infringement disputes. Chris prepares opinions of patentability, patent infringement and non-infringement, and patent validity and enforceability.

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Kerem Durdag, Biode Inc

During his career as a mechanical engineer Mr. Durdag was lead project manager for the design and manufacturing of high-tech capital equipment to the electronics industry, working with clients such as IBM, Motorola, Solectron, Chrysler and Ford. He was the program manager for the design of the world's largest and most technically advanced reflow solder oven for Visteon as well as for the introduction of new product lines for portfolio enhancement. As an engineering manager he has optimized process flows, conducted in-depth product development initiatives, become involved in extensive vendor management for purchasing activities and directed major cost reduction efforts in the manufacturing of products.

As Chief Technical Officer for STEAG HamaTech, Inc, (SHT) a global leader in the design and manufacture of semiconductor and optical disc equipment and technology, he was involved in conducting leading edge research for JDSU, GE and Seagate. He was involved in the design of the first production line for DataPlay technology, entering the optoelectronics and MEMS market with a front-end wet chemistry production tool, and implementing a web-based software protocol for the monitoring of plant-wide production parameters in the optical disc replication industry.

During his tenure at IP management and integrating engineering and manufacturing practices in a focused direction of product development were also his responsibility. He was involved in the determination of business strategy for profit maximization as well as conducting detailed analyses for technology acquisition and determining long and short-term R&D initiatives. He has presented numerous talks on product development methodology and has been the recipient of several awards. He holds several patents and has actively consulted companies on commercialization of technology.

B.Sc. in Applied Physics (Distinction) from Saint John's University (MN), and M.Sc. in Mechanical Engineering from University of New Hampshire.

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John Ferland, Maine Center for Enterprise

Mr. Ferland is President of the Maine Center for Enterprise Development. He has many years of experience creating, managing and reorganizing small businesses and organizations. Prior to leading the MCED, he created two firms, Clean Casco Bay, Inc. (CCB), a marine oil spill response organization developed in collaboration with Portland Pipe Line Corp., the second largest crude oil facility on the east coast, and Coastal Strategies Inc. (CSI), a marine affairs consulting company that provided planning, policy, market research and environmental permitting services to the private sector as well as local and state governments. Through the MCED's partnership with the Maine Small Business & Technology Development Center, Mr. Ferland is certified as an Associate Business Counselor.

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Phil Ferneau, Co-founder and Managing Director, Borealis Ventures

Prior to Borealis, Phil was an adjunct professor at Dartmouth College's Tuck School of Business and the founding executive director of Tuck's Foster Center for Private Equity, where he built an extensive network of prominent venture investors and other technology industry leaders and helped lay the ground for the Center's innovative private equity research and education initiatives. Phil remains an adjunct professor at Tuck, teaching courses in entrepreneurship and private equity.

Phil previously served in senior strategy and business development roles at a software firm offering business modeling and simulation solutions. While there, Phil co-authored *Balancing the Corporate Scorecard: An Interactive Simulation* (Harvard Business School Publishing, 1998), a multimedia simulation about strategic performance management that was widely adopted by companies and leading business schools. Phil began his career as a lawyer in private practice in Washington, D.C., specializing in international trade.

Phil received an A.B. degree from Dartmouth College, a J.D. from the University of Virginia School of Law and a MBA with High Distinction from the Tuck School at Dartmouth. Phil serves as a director or observer on the boards of Borealis portfolio companies Magenta Medical, Medical Media Systems, and Avedro, and is responsible for the firm's investment in GlycoFi.

Phil is based in the Hanover office.

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Karin Gregory, Furman Gregory LLC

Ms. Gregory's career spans over 25 years in the healthcare field, as a basic scientist, healthcare administrator, lawyer and venture capitalist.

Ms. Gregory began her career in health care in 1980 at MIT in basic science research and then at Dana Farber Cancer Institute where she ran a successful start up outpatient department devoted to breast cancer.

In 1988, she shifted to the law, having just completed her health services masters studies, focused in Technology and Policy at the Franklin Pierce Law Center. Thereafter, providing legal services to health care organizations in private practice as well as in the public sector.

In early 1998, Ms. Gregory repositioned her career and joined the Massachusetts Technology Development Corporation (MTDC), an early stage state-sponsored venture capital firm located in Boston as an investment professional. There, Ms. Gregory took responsibility for 12 investments, sourced 8 of those and brought those to the Board for a first time investment. Of the 12 companies, 7 of these were medical technologies. Over the course of her tenure with MTDC, she increased the number of health care investments, initiated closer ties with the medical entrepreneurial and investment communities.

In mid-2002, Ms. Gregory left MTDC and co-founded Dover Medical Ventures, L.P., an early stage medical device venture capital fund and eMedicus, Inc., a commercial IRB for the review and monitoring of clinical research studies being conducted by pharmaceutical and device companies in the field of oncology. Dover Medical Ventures ceased operations in 2005.

Ms. Gregory has reentered the legal profession, and teamed up with Donald Furman to form Furman Gregory to represent early stage healthcare and technology companies and to offer business consultation to these companies and other entities, including private equity funds. Her background and experience over the past twenty years with technology commercialization and small business positions her well to counsel clients on the daily issues facing them. She is also involved with several New England-based not for profit organizations as an advisor or board member, and continues her involvement with the Massachusetts medical device industry and is working with several organizations in Maine to grow the biotechnology/medical technology industry there.

Presently, Ms. Gregory serves as the Vice Chairman of the board of the Pierce Law Center, Vice Chairperson on the facilities committee of the University of New England Board of Trustees, and serves on the boards of Catalyst Oncology, Fluid Imaging Technology, the Bigelow Foundation for Oceanographic Sciences, CEI Ventures, Inc., Biotechnology Association of Maine, the Biddeford Coastal Coalition, Maine Technology Institute Biotechnology review panel and the City of Biddeford Conservation Commission. In addition, she sits on the Heart of Biddeford Economic Restructuring committee and the Maine chapter of the American Heart Association-Go Red for Women committee. She is an adjunct faculty member the University of New England Master's in Public Health program and is a guest speaker at many business events throughout the New England area.

Ms. Gregory holds a B.A. degree from Wells College in Biochemistry, an M.P.H. from Boston University in Health Services, and a J.D. degree from Franklin Pierce Law Center. She also has received a certificate in Advanced Licensing from the Pierce Law Summer Institute.

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Michael Gurau, President, CEI Community Ventures (CCVI)

Michael Gurau is President of CEI Community Ventures (CCVI), a \$10M venture capital based in Maine and serving northern New England. CCVI is one of six New Market Venture Capital (NMVC) funds authorized and co-funded by the SBA to provide equity capital to underserved markets in Maine, New Hampshire and Vermont. CCVI invests in companies at both early and later stages of development and across sectors.

Michael's background includes thirteen years of venture capital and four years of startup operations experience. Immediately prior to CCVI, Michael was a General Partner of Nesbic CTe Fund, a Euro 260M early stage technology venture capital fund based in the Netherlands (Europe). Before that, Michael worked in product management, marketing and strategy at Silknet Software (now Kana Communications), an internet software development company.

Michael came to Silknet after two years as General Manager of Living Balance, a direct mail and eCommerce startup that was a subsidiary of Oxford Health Plans. Prior to Living Balance, Michael spent seven years with an international venture capital fund, Advent International, in its London and Boston offices. In addition to the above, Michael has experience in banking and consulting. Michael earned his BS Finance from Babson College and his MBA from the University of Virginia's Darden School. Living in

Freeport Maine, Michael is married with four children.

CCVF Board/Director Roles:

- Board Chair, Rustic Crust Company
- Board Chair, Natural Pasta Company
- Director, Juno Rising Inc
- Board Observer, Looks Gourmet

Other

- Board, Merriconeag Waldorf School, Freeport ME

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Bill Harris, Co-Founder and Chief Executive Officer, Marical

Co-Founder and Chief Executive Officer: In partnership with research scientists Steve Hebert, M.D., and Edward Brown, M.D., William Harris founded MariCal (originally AquaBio Products Sciences) in 1996. Dr. Harris' research on mammals led to new insights as to a more fundamental and expanded role for calcium receptor proteins (CaRs) other than sensing specific ions such as calcium. Further research uncovered the roles of CaRs as salinity nutrient sensors not only in fish and other aquatic organisms but also terrestrial animals.

In his early career, Dr. Harris was a faculty member and staff physician at The Children's Hospital in Boston, Massachusetts, USA and Harvard Medical School. His research experience includes intervals at the Laboratory for Kidney and Electrolyte Metabolism at the National Institutes of Health in Bethesda, Maryland, USA; Mount Desert Island Marine Biological Lab, Salisbury Cove, Maine, USA; Maine Medical Center Research Institute Portland, Maine, USA and Renal Research Laboratories at The Children's Hospital, Boston, MA USA.

Dr. Harris is internationally recognized as an expert on epithelial cell biology and body water metabolism, and as such has served on many international committees, authored over 150 publications and is co-inventor on 18 issued patents. He has been a featured speaker at multiple international meetings focused on biotechnology, marine biology and aquaculture. He holds a Ph.D. in Biochemistry from Harvard University and a M.D. magna cum laude from Harvard Medical School. Additionally, Dr. Harris serves on the MariCal Board of Directors.

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Todd S. Keiller, Technology Affairs, Maine Medical Center

Mr. Keiller brings 32 years of licensing, business development, and marketing experience. He has worked for 16 years in the industrial sector in a variety of sales, marketing, and business development roles, 10 of which were with Corning Glass Works in their Science and Medical Products Divisions. He has over 16 years of academic licensing experience and is the former Vice President, Ventures of the Brigham and Women's Hospital in Boston. He currently manages the technology transfer activities for Maine Medical Center, the University of Vermont, Caritas St. Elizabeth's Medical Center of Boston, and Boston Biomedical Research Institute. He is also assisting, through a Maine Technology Initiative grant, other non profit institutions in Maine with their technology transfer activity.

Todd has contributed to the founding 7 companies with the most recent being Nephromics, a company focused on the diagnosis of precalmpasia, Vascular Genetics, Inc., a gene therapy company, now traded publically under the name of CorAutus, and Tolerance Pharmaceuticals, a diagnostic and therapeutic company devoted to transplantation which was purchased by Roche. He is currently serving on the Board of the Biotechnology Association of Maine, is a Special Advisor to the Vermont Center for Emerging Technologies, and is the incoming Director for the Massachusetts Association of Technology Transfer.

Todd holds an AB from Dartmouth College and an MBA from the Tuck School of Business Administration.

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Ann Merrifield, President, Genzyme Biosurgery

Ann Merrifield joined Genzyme in 1992. She is responsible for managing all aspects of the orthopaedics and biosurgical specialties business units of Genzyme Biosurgery, including Synvisc and all other biomaterials products. Ms. Merrifield has also served as president of Genzyme Genetics. Prior to joining Genzyme, she was a partner at Bain and Company and an investment analyst for Aetna Life and Casualty. Ms. Merrifield has an M.B.A. from the Tuck School at Dartmouth College and a B.A. and M.Ed. from the University of Maine.

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Charles G. (Kip) Moore, Little Diamond Island Enterprises

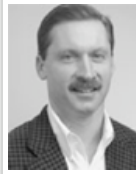
Mr. Moore created Little Diamond Island Enterprises in Portland in 1993 to make early-stage investments in technology companies, with a focus in the areas of software, computer services and data communications. Investments are generally in the form of equity and are initially in the range of \$500,000 to \$1,000,000. A majority of Mr. Moore's recent investments have been in early-stage Maine companies.

Prior to moving to Portland Mr. Moore was a General Partner of Welsh, Carson, Anderson & Stowe, a New York based venture capital firm that has been making investments in information processing and health care companies from 1981 through 1993. While Mr. Moore was a Partner of Welsh, Carson; the firm made investments in over fifty information processing companies. Mr. Moore was directly involved in (and a Director of) over twenty of these investments, eight of which became public companies.

From 1975 through 1981, Mr. Moore was an executive with Automatic Data Processing in general management, marketing and development roles. From 1972 to 1975 Mr. Moore was an Assistant Professor of Computer Science at Cornell University.

Mr. Moore received a Ph.D. (1971) and M.A. in Computer and Communication Sciences from the University of Michigan and a B.A. in Mathematics from Dartmouth College (1965). He is married to Emily Moore and has four grown children: Jennifer Vandekreeke (37), Nathaniel Moore (32), Christopher Moore (31) and Abigail Woodman (22).

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Anthony E. Perkins, Shareholder, Bernstein Shur Sawyer & Nelson

Tony Perkins chairs Bernstein Shur's Technology Practice Group and is a member of the Business Law and Intellectual Property Practice Groups. Tony practices in the areas of technology transactions, Internet matters, intellectual property matters, and a broad range of business and commercial transactions. Tony also has broad experience in business and financial litigation matters. He handles software licensing, e-commerce transactions, computer system purchases and implementations, technology business start-ups, web site design and hosting agreements, Internet-based banking arrangements, and related technology and intellectual property matters. He has also represented corporations and individuals in corporate and financial restructurings and Chapter 11 cases and has represented a variety of creditors in bankruptcy-related proceedings.

Tony is the former Chair of the Computer Law and Internet Committee of the Maine State Bar Association. Tony was also a member of the State of Maine's Blue Ribbon Internet Commission to Establish a Comprehensive Internet Policy. He is a member of the Computer Law Association and various technology sections of the American Bar Association.

Tony's client base consists primarily of businesses and entrepreneurs but also includes institutional and non-institutional financiers.

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Danielle Ripich, President, University of New England

Danielle N. Ripich, Ph.D., assumed the University of New England presidency July 1, 2006. Prior to coming to UNE, she was the dean of the College of Health Professions, Medical University of South Carolina (MUSC), where she was also a professor in the University's College of Medicine, Department of Neurology. She is internationally known for her child language research. Dr. Ripich is UNE's fifth president.

President Ripich is widely known for her work in child language, with an emphasis on the hearing impaired, and with Alzheimer's disease and other forms of dementia. She has written extensively in her field, including several book chapters and manuscripts in peer-reviewed journals, and has served as an editorial consultant to several medical journals. Before becoming dean at MUSC, President Ripich was chair of the Department of Communication Sciences (1985-1994) and associate dean of the College of Arts and Sciences at Case Western Reserve University (1994-1999).

President Ripich earned a Ph.D. in speech pathology from Kent State University. She also received bachelor's and master's degrees in speech pathology from Cleveland State University. She has been the recipient of many honors and fellowships. In 1996 she was awarded a Congressional Fellowship from the American Association for the Advancement of Science.

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Derry Roopenian, Bar Harbor BioTechnology and Jackson Laboratory

Derry Roopenian is Co-Founder and Chief Scientific Officer of a newly formed company, Bar Harbor BioTechnology, located in Trenton, Maine. He is also a Senior Staff Scientist at The Jackson Laboratory, Bar Harbor, Maine.

Derry received his Ph.D. from the University of Minnesota, performed postdoctoral studies at Harvard Medical School, and for the last 21 years he has been at The Jackson Laboratory. He has over 125 research publications, and serves on several international scientific committees. He continues active research programs in the areas of transplantation biology, autoimmune diseases, genetics and genomics in addition to his role in the scientific and technical development of Bar Harbor BioTechnology.

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Bruce Rudolph, The Carleton Group Inc

Rudy is a human resources professional with over 10 years experience recruiting executives and key managers in a variety of industries. He specializes in international assignments and has placed expatriate executives around the world. Rudy recruits strategic personnel across the United States as well, having represented clients in 42 states. He holds the CPC designation from National Personnel Associates certifying dedication to the highest level of ethics and professionalism.

Prior to becoming an executive recruiter, Rudy served 7 years as Director of Administration for two professional services organizations. He directed the accounting, finance, human resources, IT, and facilities functions for these multi-million dollar operations. Rudy holds a BSBA degree and an MBA degree from the University of Maine. He resides in Gorham with his wife Anna and three children.

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Mark Waite, Launch Momentum

Mark Waite is an engineer turned entrepreneur who knows how to build high-technology businesses and market complex, innovative products. He co-founded Launch Momentum with Dan Martin to help the Maine technology community transform ideas into successful businesses. His role at Launch Momentum is to evaluate potential business opportunities, and provide strategic business development and marketing expertise that will propel company growth.

Mr. Waite has more than 20 years of experience in the business, engineering, and marketing aspects of technology company development. Prior to starting Launch Momentum, Mr. Waite co-founded semiconductor company Extreme Packet Devices. As Vice President of Marketing and Business Development during EPD's start-up, he was instrumental in establishing corporate structure, developing and executing the product marketing plan and business development strategy. In 2000,

Extreme Packet Devices was acquired by PMC-Sierra, Inc. (NASDAQ: PMCS) for \$415 million.

Prior to EPD, Mr. Waite held engineering, marketing, sales, and management positions with Toshiba America Semiconductor, Ring Medical, Analogic Corporation, Tau-tron/General Signal, and Frequency & Time Systems.

Mr. Waite received his BS in Electrical Engineering and Technology with a minor in Business Administration from the University of Maine in 1982 and is a member of the Institute for Electrical and Electronic Engineers (IEEE).

Mr. Waite is a member of the Board of Directors for Stillwater Scientific Instruments, and serves on Governor Baldacci's Science & Technology Advisory Council.

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Jake Ward, Executive Director, University of Maine, Office of Research and Economic Development

Jake Ward is the executive director of the University of Maine Office of Research and Economic Development, which manages federal grants and industrial contracts. It acts as the liaison office for business and industry, supporting economic development with the assistance of University of Maine resources. The department also acts as the University technology transfer office, handling patenting, licensing, and commercialization activities for the University of Maine. In addition, the office runs two small business incubators in information technology and aquaculture.

Mr. Ward actively supports economic development projects at the University of Maine and in partnerships with many state and non-profit programs. He sits on the boards of the Maine Technology Institute (MTI), the Maine Manufacturing Extension Partnership (MEP), the Applied Technology Development Centers, the Composites Technology Development Center, the Bangor Area Target Development Corporation and the Maine Composites Alliance.

Mr. Ward is a member of many national organizations including the Association of University Technology Managers, the Society of Research Administrators, the National Council of University Research Administrators, the National Business Incubation Association and the American Society of Mechanical Engineers. He holds a B.S. in Mechanical Engineering and an M.S. in Ocean Engineering from the University of New Hampshire.

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Peter Wells, Director of Technology Transfer, Jackson Laboratory

Peter Wells joined Jackson Laboratory in October 2002 as the director of technology transfer and is currently responsible for all aspects of intellectual property management. From 1995 to 2002, he was a manager at the Industry Liaison Office of the University of British Columbia in Vancouver, Canada, where he was responsible for licensing and start-up company formation. In 1989, Peter established and managed the Technology Transfer Office at the University of Saskatchewan for a period of six years. Previous experience includes a start-up stage software company and nine years as an industrial production and development chemist in Australia and New Zealand.

Peter has a Bachelor of Technology degree from the University of Bradford, UK and a business degree from the University of Saskatchewan.

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Janet Yancey-Wrona, PH.D., Chief Operating Officer, AIKO Pharmaceuticals

Janet joined AIKO Biotechnology in 2006. AIKO is a new start-up company focusing on the discovery and development of unique treatments for pain and addiction management. Janet joins an experienced team of entrepreneurs, investors and scientists, bringing her development and management skills to direct the company's daily activities and guide its R&D plan.

Janet comes to this position after a seven year tenure with the State of Maine, first as the founding President and Director of the Maine Technology Institute where she oversaw more than \$20 million in investments that support research and development leading to commercialization from Maine-based companies, and more recently as Maine's first Director of the Office of Innovation and the Science Advisor to the Governor where she was responsible for the Science and Technology Action Plan for Maine. Janet's background includes Bachelor's and Doctoral degrees in biology from Wake Forest University and the University of North Carolina, respectively, and a post-doctoral fellowship at the National Institutes of Health. Janet came to Maine in 1997 as a research scientist with Idexx Laboratories, a world-leading biotechnology company located in Westbrook.

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Laura Howard, Program Associate, Kern Entrepreneurship Education Network (KEEN),

NCIIA

Laura joined NCIIA in 2006 as a Program Associate for the Kern Entrepreneurship Education Network (KEEN), developing vital resources for building quality undergraduate entrepreneurship education programs that will instill an action oriented entrepreneurial mindset in engineering, science and technical undergraduates.

Laura's passion is supporting entrepreneurial efforts at the business and economic development strategy levels. At the business venture level, Laura has worked as a lender with the Western Massachusetts Enterprise Fund and as an independent financing consultant, securing millions in financing and grant support for clients; and as a market strategist with the Massachusetts Small Business Development Center and MassVentures, providing critical due diligence and strategic partner identification to new and early stage technology ventures. In terms of economic development, Laura has worked as Project Manager with the MSBDC, the UMASS Center for Manufacturing Productivity and MassVentures in the development and launch of several successful collaborative efforts between university, government and private sector partners, including: Partners for Trade, the successful Massachusetts training and counseling initiative targeting new-to-export businesses; an intensive regional UMASS/BSI ISO 9000 program; the Business & Industry Data Center, a statewide custom market research service utilizing UMASS students and library resources; and a specialized multi-session entrepreneurship education program for new and early stage technology development ventures poised for rapid growth.

Laura received her BA, cum laude, from Mount Holyoke College, and an MBA from UMASS/Amherst.

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